

My name is Danielle Johnson and I have the privilege of working closely with the faculty and staff of the Veterinary Medical Center (VMC). My office is located in the VMC so I get to see first-hand the wonderful work that takes place here daily. **I would like to begin by thanking you for your extraordinary donation during our Thank Your Veterinarian Campaign.** Due to support from donors like you, we surpassed our goal to get 139 donors which was an increase over last year! I realize it has been quite some time since you had a fur-kid here, quite a bit has changed since then!

Periodically, we reach out to clients to see if they would have any interest in a tour. A tour will give you some insights into the college and our future plans, as well as give me a chance to learn more about your experiences here and expose you to the great work we are doing. I find clients are amazed at everything the college has to offer and how much the VMC resembles a human hospital. Quite frankly, coming for a tour will allow you to become an insider and, we hope, become an even greater advocate for our work.

In addition, part of my work here is to help facilitate the clients' philanthropy that moves our program forward. By being a client you have already invested financially in our future and the teaching of future veterinarians. For that, we are thankful.

We do not have to have a conversation about giving immediately, but the tour will help you decide if you might be interested in having such a conversation in the future. Most of our guests think of it as an educational conversation with no required commitment other than your time. They also often realize how much of our work is influencing human medicine or the world at large.

If a tour is not appealing to you, or difficult to schedule, I will gladly meet somewhere convenient to share more information about our work. I travel to the Wooster area often connecting with other alumni and clients who are in the area. **I was looking at the week of August 12 for a tour or to get together.** I will reach out in a few days via phone to figure out a time to connect with you based upon your schedule and see if you would like to set something up.

All my best,
Danielle