# DIGITAL STRATEGY

**PVM Web Team** 



# PVM Web Team

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Director of Web Communications

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Senior Web Developer

### **Review**

- Prior to 2015: Internal Focus
- 2015 to 2018: External Web Focus
- 2018 to present: External Social & Web External



### **Review**

### Prior to 2015: Internally Focused

- 2015 to 2018: External Web Focus
- 2018 to present: Social & Web External





### **Review**

Prior to 2015: Internally Focused

2015 to 2018: External Web Focus

2018 to present: Social & Web External

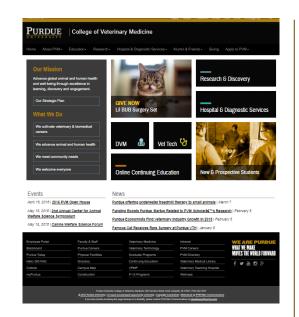




#### **Review**

- Prior to 2015: Internally Focused
- 2015 to 2018: External Web Focus

2018 to present: Social & Web External





### How we did it?

### **Changed Our Team**

- Efficiency
- Specialization
- Better Tools





### How we did it?

### **New Web Approach**

- Recognize Problems
- Defined Objectives
- Talked Data

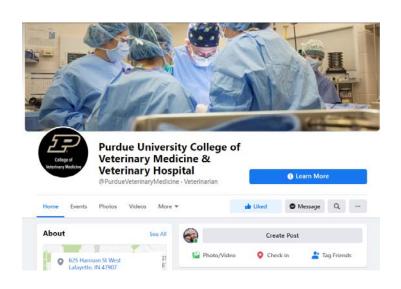




# How we did it?

### **New Social Approach**

- Defined our Objectives
- Defined our Audiences
- Measure
- Experimented
- Analyzed



#### **Results**

Overall Web Traffic: 2019 v. 2014

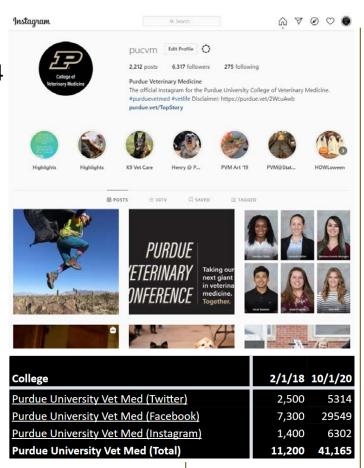
- Users: +84%- Sessions: +73%- Pageviews: +69%

Newsroom Traffic: 2019 v. 2015

- Users: +287% - Sessions: +303% - Pageviews: +350%

Social Media: 2020 v. 2018

- Followers: +270% - Reach: +500%





### **Newsroom Powered by:**









- News By Category
  - College News
  - Hospital News
  - Department Specific
- Newsletter Creation
- Codeless Generation from Source
- Analytics Rates

- Feeds Social Media
- Links back to Newsroom



# THANK YOU

### Questions? Email:

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Now to the PVM Newsroom

